



**IDEAL INSTITUTE OF PHARMACY,
WADA**

To
All Faculty Members of Pharmacy

You are cordially invited to the one day
workshop

On

“INDUSTRY AWARENESS”

Invited Speaker

Mr. Sachin R Kumbhoje

Director

(OpEx Skill Development)

Time : 9:30 AM To 4:30 PM

06|12|2019

Venue:

**Ideal Institute of Technology,
Seminar Hall, 2nd Building, Posheri.**

We are Hoping to See you there !!

Ideal Institute of Pharmacy, Wada

Sr.No.	Name of Faculty	Sign
1	Dr. Sunil Singh	
2	Mrs. Dipti Chirmade	
3	Miss. Shweta Patil	
4	Mr. Mithilesh Narware	
5	Mr. Tanvir Singh Rajput	
6	Miss. Swati Vedaga	
7	Nikita John	
8	Upasana Bhanushali	
9	Mrs. Ashwini Waghchaure	
10	Miss. Archana Sonawane	



**IDEAL INSTITUTE
OF PHARMACY**

workshop

On

“INDUSTRY AWARENESS”

06 | 12 | 2019



Invited Speaker

Mr. Sachin R Kumbhoje

Director

(OpEx Skill Development)



SACHIN RAJARAM KUMBHOJE

Trainer | StartUp Coach | Entrepreneur | Speaker | Author | HR Facilitator | PhD Dropout

Education:

- M. Pharm., MBA (HRM)

Contact Info:

☎ 8806342656 / 9552108899 ✉ sach.kumbhoje@gmail.com ✉ info@opexindia.com

Current Business & Designation:

- **Co-founder & CEO, OpEx Accelerator Private Limited**
StartUp which provides Solution to India's Unemployment Crisis through StartUp & Skill Development
Founder of Western Maharashtra's First StartUp Accelerator – OpEx which is building StartUp Ecosystem in Tier II and Tier III regions of Western Maharashtra
- **Co-founder & Director, MakeMeHire**
Officially Recognised StartUp by Govt of India
India's First Recruitment Marketplace for Healthcare
- **Founder, Plan B Digital StartUp Magazine**
Maharashtra's First Digital StartUp Magazine
- **WebSeries Host**
Mukkam Post StartUp, A First-of-its kind Marathi WebSeries on YouTube Channel

Recognition & Credentials:

- 🏆 Recognized from Prime Minister's Office for promoting 'MAKE IN INDIA' Campaign for Pharmaceuticals
- 🏆 Infosys Certified Trainer for 'Global Business Foundation Skills' Program
- 🏆 Invest India Certified Learner for 'Start-Up India' Learning Program
- 🏆 'Smart Udyojak' Title from Mumbai Based Business Magazine

③ 🏆 Achieved milestone of reaching 5,000 students for StartUp & Skill Development in Western Maharashtra through conceptualizing and executing 7 Successful StartUp Events which has been appreciated by Global Icon Hon. Chetna Sinha (Co-Chair World Economic Forum 2018).

④ 🏆 Winner at Avishkar-Research Convention at Shivaji University for 'StartUp India Learning Program' under Faculty-Commerce & Management Category in Year 2017-18.

🏆 Author of the Book 'Pharmaceutical Interview Guide' published by Career Publishers, Nasik

Experience:

- 🏆 Previously worked as EDC Coordinator, TPO and Recruitment Head at few Pharmacy Institutions
- 🏆 Worked as Officer, Technology Transfer, Watson Pharmaceuticals, Goa
- 🏆 Program Coordinator, MAKE IN INDIA TOUR
- 🏆 Associate Volunteer, ENable India NGO, Goa

1 Education:

- Master of Business Administration (MBA) in Human Resources Management, Shivaji University, Kolhapur
- Master of Pharmacy (M. Pharm.) in Pharmaceutical Chemistry, Shivaji University, Kolhapur
- Bachelor of Pharmacy (B. Pharm.), Bharati Vidyapeeth, Kolhapur

2 Skills & Areas of Specialty:

- Employability Development
- StartUp & Entrepreneurship Development
- HR & Corporate Relations
- Effective Training & Development
- Campus Recruitments
- Recruitment Process & Personnel Selection
- Talent Management & People Skills
- Leadership, Team Building & Management Qualities

3 Technical Skill Set:

- Technology Transfer
- Process Validation
- Material Master Data Management
- Gap Analysis
- Incidents, Deviations, Change Control
- Audit Compliance
- SUPAC
- Process Evaluation Documentation

4 ACCOUNTABILITIES DURING ACADEMIC TENURE

- Achieved 'Highest Campus Recruitments' in Shivaji University during Academic Years 2013 to 2017.
- Proficient in executing Campus Recruitment pool-drives for Pharmacy Diploma, Degree, PG, Pharm.D. Candidates as well as Life Science Candidates from nearly 6+ Universities and 3+ States. This includes Top Pharma, Healthcare, CDM, and Biotech Companies from Mumbai, Goa, Pune, Bangalore, Mahad, etc.
- Actively involved in Strengthening Industry-Institute Interaction & Corporate relations
- Trained more than 1000 students for Global Business Foundation Skills
- Development of 'Industry Advisory Board' to facilitate training & skill development activities in line with industry
- Acquired MoU from various Pharmaceutical Companies to assist Training & Research Projects
- Worked as Interviewer for Mock Interview Sessions in different institutions
- Executed Training Workshop on 'Interview Skills, Resume Writing and Business Etiquettes'
- Successfully designed & executed 'Employability Development Program' from the 2013 to 2017

5 ACCOUNTABILITIES AS STARTUP COACH

- Closely associated with Government Business Incubators for StartUp activities
- Promoting StartUp India, StandUp India & MUDRA Schemes of GOI
- Development and Execution of StartUp End to End Training Programs to generate Entrepreneurs
- Development and Execution of Online Ecommerce and Digital Marketing Workshops for Business Professionals
- Executing Training Programs on Online eBiz Portal & StartUp India Learning Program in many institutes
- Continuous Coordination and follow-up with the Students for both Entrepreneurship Development
- Mentoring and helping StartUps in various sectors

6 ACCOUNTABILITIES AS PROGRAM COORDINATOR - 'MAKE IN INDIA TOUR'

- Have taken initiative to promote Government of India's MAKE IN INDIA Campaign by designing concept of 'MAKE IN INDIA TOUR' executed at different Institutions. This program has been successfully delivered at 7 State University affiliated Institutions, which includes Mumbai Uni., Pune Uni., KLE Uni., Shivaji Uni., Goa Uni., Osmania Uni. And JNTU University.
- Executing this promotional program through Session on 'Impact of Make in India and FDI on Indian Pharmaceutical Industry' to aware Students about the current happenings in Pharma Sector and to provide insights on role of FDI and Make in India on Indian Pharma Industry.



Board Member


- Council Member, NETRA-RIT Technology Business Incubator, under Maharashtra Innovation Society
- Member, Sharad StartUp Centre, SIT Ichalkaranji
- Member, Innovation & Incubation Centre, Sanjay Ghodawat University
- Member, Incubation Centre, Government College of Engineering, Karad



Associated with

- Association of Food Scientists & Technologists of India, Mumbai Chapter
- The Times Group, StartUp Kolhapur Initiative
- Mann Deshi Foundation for #SkillsForChange Women Empowerment Program
- Mann Deshi Champions for Women Law & Enforcement Program
- MillionMinds for The StartUp Talk Program
- MITCON, Pune
- Payod Industries
- Sunrise Candles
- Paytaan.com

Social Outreach:

Linked  www.linkedin.com/in/sachin_kumbhore



www.facebook.com/in/sachin_kumbhore

WORKSHOP REPORT

One Day Workshop on

“INDUSTRY AWARENESS”

IDEAL INSTITUTE OF PHARMACY

Plot no. 40, Posheri village, Pimplaj Road, Taluka, MIDC,
Maharashtra 421303

Jointly Organized by the

IDEAL INSTITUTE OF PHARMACY, WADA

&

OpEx Accelerator Private Limited



IDEAL INSTITUTE OF PHARMACY, WADA



OpEx Accelerator Private Limited

Time: 9:30 AM To 4:30 PM

Seminar Hall, Ideal Institute of Technology,

6th December 2019





A one day workshop was conducted at Ideal Institute of pharmacy, Wada on 6th December 2019 on "Industry Awareness".

The main objective of the workshop was to bring together both academia and Industries on the same platform to share their views, expertise



Inaugural Session

The workshop was formally inaugurated by Chief Guest Mr. Sachin Kumbhoje, Co-founder & CEO, OpEx Accelerator Private Limited and Co-founder & Director, MakeMeHire Officially Recognised StartUp by Govt of India. ; Prof. (Dr). Sunil Singh, Principal of Ideal Institute of Pharmacy, Wada; and Dr. Dr. K.K. Soni, Head of the Ideal General Hospital.

Prof. (Dr). Sunil Singh welcomed the gathering and Prof. Dipti Chirmade, HOD, Assistant Professor at Ideal Institute of Pharmacy proposed the vote of thanks.

Lecture Sessions

The Lecture Workshop had altogether three lecture sessions. Mr. Sachin Rajaram Kumbhoje, Co-founder & CEO, OpEx Accelerator Private Limited StartUp which provides Solution to India's Unemployment Crisis through StartUp & Skill Development, Founder of Western Maharashtra's First StartUp Accelerator – OpEx which is building StartUp Ecosystem in Tier

II and Tier III regions of Western Maharashtra and Co-founder & Director, MakeMe Hire officially Recognised StartUp by Govt of India, were the resource person of the workshop.



Mr. Sachin Rajaram Kumbhoje delivered lectures in three sessions through which the Basic Concepts were presented as following -

- Indian Pharmaceutical Industry – Overview
- Indian Pharmaceutical Industry – How it Works?
- Insights on Career Avenues & Job Domains.

The lectures were helpful in inculcating a positive attitude towards Current Trend in Industry, industry Process & Equipments, Job opportunities and higher Studies among the participants. The three lecture sessions by Mr. Sachin Rajaram Kumbhoje helped the participants to have a deep understanding about Facts & Figures, Global & Indian Rankings of Indian Pharmaceutical Industry, Generic Manufacturing Hub, Pharma City – Smart City Project.

Speaker also discussed in detail about the Journey of Medicine: Raw Material to Packaged Product, Quality Standards and GMP, GLP, GCP, GEP Overview. He also mentioned that hands experience and interaction with Industrial level is required in the Pharmacy field.

He mentioned Job Opportunities and Business Opportunities, success stories briefly explaining few examples.

All the lecture sessions were informative as well as interactive, as reflected from the feedback received from the participants.

He thanked Management of the college for inviting him to share his views.

Valedictory Session

A short duration feedback cum thanksgiving session was arranged at the end of programme. Ms. Aditi Pandye and Mr. Ansari Salahuddin I. (Final year D.Pharm.), Mr. Mahesh Shinde

(First Year D. Pharm) provided feedback about the Lecture Workshop on behalf of the participants. Prof. Dipti Chirmade, HOD, Assistant Professor at Ideal Institute of Pharmacy proposed the vote of thanks.



Outcome:

The event was very interesting, interactive and beneficial. The students gained knowledge on Industry Process Control, Quality Standards and Current Trends from an Industry perspective.

A total of 104 students attended the workshop. The main participants were students and faculty members.




HOD


PRINCIPAL

INDUSTRY AWARENESS WORKSHOP

Time	Topic
10.00 – 10.30 AM	Inauguration & National Anthem
10.30 – 11.30 AM	<p>Indian Pharmaceutical Industry – Overview</p> <ul style="list-style-type: none"> • Facts & Figures • Global & Indian Rankings • Current Trends • Generic Manufacturing Hub • Pharma City – Smart City Project
11.30– 11.40AM	Short Break
11.40 – 01.00 PM	<p>Indian Pharmaceutical Industry – How it Works?</p> <ul style="list-style-type: none"> • Journey of Medicine: Raw Material to Packaged Product • Industry Process & Equipments • Quality Standards • GMP, GLP, GCP, GEP Overview
01.00 – 02.00 PM	Lunch Break
02.00 – 03.30 PM	<p>Insights on Career Avenues & Job Domains</p> <ul style="list-style-type: none"> • Job Opportunities • Higher Studies, India & Abroad • Competitive Examinations • Business Opportunities
03.30 – 04.00 PM	Orientation on Skill Development, Takeaway Note
04.00 – 04.30 PM	Question – Answer Session, Valedictory, Certificate Distribution

Program Features:

- ✓ Unique & must needed workshop to gain the Industry knowledge
- ✓ Recommended for First Year & Second Year B. Pharm and D. Pharm
- ✓ Highly recommended for Pharmacy Students to make them aware about their sector
- ✓ Extensive Program on Pharma Industry, Process, Current trends & Career Avenues
- ✓ Explorations on Career opportunities after graduation

IDEAL INSTITUTE OF PHARMACY, WADA
DIPLOMA IN PHARMACY

INDUSTRY AWARENESS WORKSHOP
ATTENDANCE RECORD

Class: B.Y. Pharmacy

Date: 6/12/2023

Roll no	Name of candidate	Sign	Roll no	Name of candidate	Sign
01	Alshi Pritam Vijay		18	Bhoir Sneha Sunil	<u>Bhoir</u>
02	Andhere Suvarna	<u>Andhere</u>	19	Bhusale Sidheshwari C.	<u>Siddhi</u>
03	Dubele Sneha V.	<u>Dubele</u>	20	Bote Mona Mahadu	<u>mona</u>
04	Gujare Sarika S.		21	Deore Pramod Anna	<u>Pramod</u>
05	Jadhav Aakansha	<u>Jadhav</u>	22	Dupare Kunal Keshav	<u>Keshav</u>
06	Kshirsagar Vikrant	<u>Kshirsagar</u>	23	Gangurde Rahul Bhika	<u>Bhika</u>
07	Nikam Ajinkya G.	<u>Ajinkya</u>	24	Gangurde Samadhan B.	<u>Gangurde</u>
08	Patil Manali Ajay	<u>Patil</u>	25	Gangurde Sudarshan B.	<u>Sudarshan</u>
09	Patil Nikita R.	<u>Nikita</u>	26	Gawari Maheshwari Ashok	<u>Ashok</u>
10	Patil Sonam S.	<u>Sonam</u>	27	Gharat Amit Manjit	<u>Amit</u>
11	Shinde Akshay S.	<u>Shinde</u>	28	Gharat Pratiksha Subhash	<u>Pratiksha</u>
12	Singh Gaurav A.	<u>Singh</u>	29	Gorale Harshali Rajaram	<u>Gorale</u>
13	Thete Pooja Ashok	<u>Thete</u>	30	Gore Prathamesh K.	<u>Prathamesh</u>
14	Varkute Puja J.	<u>Varkute</u>	31	Gorekar Yatin Nitin	<u>Yatin</u>
15	Ansari Salahuddin I.	<u>Salahuddin</u>	32	Gupta Priya Subhash	<u>Priya G.</u>
16	Bhalerao Sweta Santosh	<u>Bhalerao</u>	33	Jadhav Manju Balu	<u>Manju</u>
17	Bhoir Divya Sanjay	<u>Divya</u>	34	Jadhav Simran Mangesh	<u>Simran</u>



IDEAL INSTITUTE OF PHARMACY, WADA
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35	Khan Shoib Anwarulhaque		44	Patil Samruddhi Naresh	
36	Kolekar Akshay Rajaram		45	Patil Yadavsing Govindsing	
37	Memon Asiya Akil		46	Rajput Minakshi Sanjay	
38	Nimse Komal Ananta		47	Suroshe Jyoti Maruti	
39	Pandey Aditi Gopal		48	Tambe Monika Sahebrao	
40	Patil Apeksha Bhalchandra		49	Tarne Harshala Pandit	
41	Patil Apeksha Rohidas		50	Vasave Janhvi Vilas	
42	Patil Manali Ramesh		51	Vishwambhar Rahul S.	
43	Patil Mitali Damu		52	Dhangar Kartik S.	

Total no. of candidates: 52

Total no of candidates present: 58

Faculty Incharge: ms. Ashwini V.W.

Signature

IDEAL INSTITUTE OF PHARMACY, WADA DIPLOMA IN PHARMACY

INDUSTRY AWARENESS WORKSHOP ATTENDANCE RECORD

Class: P. Y. D. Pharm

Date: 6/12/19

Roll no	Name of candidate	Sign	Roll no	Name of candidate	Sign
01	GAVIT RAHUL RAMCHANDRA	<u>Gavit</u>	18	DESHMUKH AKSHAY NANASAHEB	<u>Deshmukh</u>
02	VISHE HARSHALA CHANDRAKANT	<u>Vishe</u>	19	BHAGADE KUNAL TANAJI	<u>Bhagade</u>
03	PREMNATH VASANT BACHCHHAV	<u>Prmnath</u>	20	SHINDE MAHESH BALU	<u>Shinde</u>
04	PATIL NEHA PANDURANG	<u>Patil</u>	21	SHITAL DADAJI JADHAV	
05	SHINDE KALPESH SOMNATH	<u>Ks Shinde</u>	22	PATIL RINA JAYRAM	<u>Ratil</u>
06	KARADE TUSHAR GOPAL	<u>Kar</u>	23	MHATRE UNMESH KIRAN	
07	INGALE PRATIKSHA HARISH	<u>Pratiksha</u>	24	JARHAD YOGESHWAR ARVIND	<u>Jarhad</u>
08	AREKAR KAJAL GANPAT		25	KASHID DNYANESHWAR SAMBHAJI	<u>Kashid</u>
09	LEKULE NITIN VIJAY	<u>Lekule</u>	26	JADHAV AKANKSHA BHARAT	<u>Jadh</u>
10	JADHAV VAIBHAV SUNIL	<u>Jadav</u>	27	PATIL SHRUTI PURSHOTTAM	<u>Patil</u>
11	WAGHMARE SHALIKA NATHA	<u>Waghmare</u>	28	PATIL DHIRAJ SANJAY	<u>Patil</u>
12	SALVE SHUBHAM DILIP	<u>Salve</u>	29	BHOPI MONIKA MARTAND	<u>Bhopi</u>
13	KEDARE BHAVANA VILAS	<u>Kedare</u>	30	JADHAV TEJAL SANTOSH	<u>Jadhav</u>
14	PAGI RUPALI JAGANNATH	<u>Pagi</u>	31	PATIL SAMRUDDHI KAMLAKAR	<u>S. Patil</u>
15	GADHAVE SAMEER MOHAN		32	DUTKAR RESHMA NARESH	
16	ANSARI AFZAL MUSAHEB	<u>Ansari</u>	33	BHASKAR SONAL NANDLAL	<u>Sonal</u>
17	BIRAJDAR ARPITA VIRENDRA	<u>Birajdar</u>	34	GOTARNE SAHIL DILIP	<u>Gotarne</u>
35	BHANUSHALI PAYAL ANIL	<u>Bhanushi</u>	48	SINGH AADITYA RAJESH	
36	BARAD NIRMALA SANTOSH	<u>Barad</u>	49	PAWADE TANMAY GANESH	<u>Pawade</u>



IDEAL INSTITUTE OF PHARMACY / 2022-23
DIPLOMA IN PHARMACY /

37	BIJANISHAIL ARORA / DEEPAK	<i>[Signature]</i>	57	<i>[Signature]</i>	<i>[Signature]</i>
38	SARVI PRASAD GANESH	<i>[Signature]</i>	58	<i>[Signature]</i>	<i>[Signature]</i>
39	DARSH VIKAS RAMESH	<i>[Signature]</i>	59	<i>[Signature]</i>	<i>[Signature]</i>
40	SHRISAT DIXSHA SUNIT	<i>[Signature]</i>	60	<i>[Signature]</i>	<i>[Signature]</i>
41	KRISHNAIA ABHINAV / ANVITA BHARATI	<i>[Signature]</i>	61	<i>[Signature]</i>	<i>[Signature]</i>
42	JALIAWALA MOHAMMAD NAWAZ / SADIQ	<i>[Signature]</i>	62	<i>[Signature]</i>	<i>[Signature]</i>
43	MOHAMMAD HASAN RAZA MOHAMMAD HAZRAN	<i>[Signature]</i>	63	<i>[Signature]</i>	<i>[Signature]</i>
44	RAJAT AISHWARYA GURUNATH	<i>[Signature]</i>	64	<i>[Signature]</i>	<i>[Signature]</i>
45	GAIKWAD MANSI RAVIKANT	<i>[Signature]</i>	65	<i>[Signature]</i>	<i>[Signature]</i>
46	KHULI SUJATA BHARAT	<i>[Signature]</i>	66	<i>[Signature]</i>	<i>[Signature]</i>
47	CHOUDHARY RAHUL SHESHARAM	<i>[Signature]</i>	67	<i>[Signature]</i>	<i>[Signature]</i>
61	Shaita Sodaf / Deras	<i>[Signature]</i>			

Total no. of candidates: 60 to

Total no of candidates present: 51

Faculty Incharge: *[Signature]*



IDEAL INSTITUTE OF PHARMACY, WADA DIPLOMA IN PHARMACY

37	BHANUSHALI AKSHAY DLEPAK	<i>Bhanushi</i>	50	MISHRA ANKIT RAJESH	<i>Ankit</i>
38	SATVI PRASAD GANESH	<i>Satvi</i>	51	CHAVAN MANALI MANGESH	<i>Manali</i>
39	DABI VIKAS RAMESH	<i>Dabi</i>	52	VIKRAMSINGH ANOPSINGH	<i>Vikram</i>
40	SHIRSAT DIKSHA SUNIL	<i>Shirsat</i>	53	HALDANKAR ADITYA SANTOSH	
41	KUSHWAHA ABHINAY AWADHBIHARI	<i>Abhinay Kushwaha</i>	54	^{RAJPU} HRUDAY-RAV GUPTA	<i>Abhinav</i>
42	JALLIAWALA MOHAMMAD NAWAZ SADIQ	<i>Nawaz</i>	55	ROSHAN NAVSHYA BHOIR	<i>Roshan</i>
43	MOMIN HASAN RAZA MOHAMMED HAROON	<i>Momin</i>	56	PATIL YOJANA DAMODAR	<i>Yojana</i>
44	RAUT AISHVARYA GURUNATH	<i>Aishwarya</i>	57	DALVI YOGESH YASHWANT	
45	GAIKWAD MANSI RAVIKANT	<i>Mansi</i>	58	CHOUDHARY PRAVIN MANGILAL	<i>Pravin</i>
46	KHULE SUJATA BHARAT	<i>Sujata</i>	59	KHARADE JAYESH BALKRISHNA	
47	CHOUDHARY RAHUL SHESHARAM	<i>Rahul</i>	60	JADHAV ^{Amal kailas} WADHAW SUNIL	<i>Amal</i>
61	<i>Shaikh Sadaq</i>				

Total no. of candidates: 60 + 01

Total no of candidates present: 51

Faculty Incharge: *KA*