

D.T.E. Code - 3487



**IDEAL INSTITUTE
OF PHARMACY**

EMPOWERING INDIA THROUGH KNOWLEDGE

Affiliated by the Mumbai University & Approved by AICTE New Delhi, DTE Maharashtra.

Department Level File

File Number and Name	Inst. Acronym/EE/2022-23/021: Add-on- Course
Contents	<ol style="list-style-type: none">1. Add on Courses Report IPR2. Add on Courses Report Marketing Techniques in Pharmaceutical Trade3. Add on Courses Report Communication Skill.4. Add on Courses Report induction training of medical coding

A Unit Of Ideal Foundation

At Village - Posheri, Taluka- Wada, District- Palghar, Maharashtra

Contact: +91-7678002000, E-mail : idealpharmacy3487@gmail.com , website: <http://Idealpharmacywada.com>


Principal
Ideal Institute of Pharmacy
Wada, Palghar



INDEX

S. No.	Particulars
1	Add on Courses Report IPR
2	Add on Course Brochure
3	About the Course
4	Enrolled Students List
5	Course Session Photos
6	Attendance Sheets of Enrolled Students
7	List of Eligible Students for Certification
8	Student Feedback for Course
9	Add on Courses Report Marketing Techniques in Pharmaceutical Trade
10	Add on Course Brochure
11	About the Course
12	Enrolled Students List
13	Course Session Photos
14	Attendance Sheets of Enrolled Students
15	List of Eligible Students for Certification
16	Student Feedback for Course
17	Add on Courses Report Communication Skill.
18	Add on Course Brochure
19	About the Course
20	Enrolled Students List
21	Course Session Photos
22	Attendance Sheets of Enrolled Students
23	List of Eligible Students for Certification
24	Student Feedback for Course
25	Add on Courses Report induction training of medical coding


Principal
Ideal Institute of Pharmacy
Wada, Palghar



26	Add on Course Brochure
27	About the Course
28	Enrolled Students List
29	Course Session Photos
30	Attendance Sheets of Enrolled Students
31	List of Eligible Students for Certification
32	Student Feedback for Course


Principal
Ideal Institute of Pharmacy
Wada, Palghar



A Report of

Add on Course

On

“Intellectual Property Rights”

(AOC-DEP-PHA-IPR)

September 1, 2022 to October 30, 2022

Coordinated by

Miss Shweta Patil

Organized by



Department of B. Pharmacy

IDEAL College of Pharmacy

State- Maharashtra, (India)

Shweta Patil
Principal
Ideal Institute of Pharmacy
Wada, Palghar



Contents

1. Add on Course Brochure
2. About the Course
3. Q Sheet
4. Enrolled Students List
5. Attendance sheets of enrolled students
6. Certificates of eligible students
7. Student feedback for course
8. Course Session Photos


Principal
Ideal Institute of Pharmacy
Wada, Palghar



1. Add on Course Brochure



Affiliated by the Mumbai University & Approved by AICTE New Delhi, DTE Maharashtra.

About the College

The Ideal College of Pharmacy & Research is one amongst the many successful ventures of Ideal College which has a reputation for pioneering in pursuit of academic excellence. The pharmaceutical industry is one of the fastest growing sectors with India becoming a destination for pharmaceutical and clinical trials. A career in the field of pharmaceutical sciences therefore holds tremendous promise for opportunities globally. The state-of-the-art infrastructure and instructional facilities of the College includes well-equipped laboratories, voluminous library, spacious lecture halls, playground, etc., all this makes the College a conducive place for learning that provides students with quality education in clean and comfortable environment.

Add-on

Course



About the Course

Through the courses in this specialization, you will learn the differences between the various forms of U.S. intellectual property rights, including patents, copyrights, and trademarks, and their various applications to human innovations. Drawing from that knowledge, you will then work to develop a trademark strategy for a company, analyze a patent document, and address a copyright cease-and-desist request. After completing these hands-on projects, you will have the necessary framework to craft integrated intellectual property strategies tailored to an organization's core business goals.


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Ideal College of Pharmacy
Department of B. Pharmacy

Notice

Date: 18/08/2022

It is notified for all the students of the Third Year that the Department is going to organize Add-on Course on (AOC-DEP-PHA-IPR) “**Intellectual Property Rights**”, for 5th Semester students for their benefits in the near future. The duration of the course will be off 35 contact hours which will be covered in 2 months.

Interested bonafide students are advised to register themselves. **The last date of registration is 27-08-2022.** If any Query regarding add on course contact to Miss Shweta Patil.

Note:

1. The course is free of cost.
2. Minimum 70% attendance is mandatory.
3. The successful candidates will be issued certificates by the college.

Dr. Dileep Kumar Bharati
HOD (Pharmacy)


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. About the Course

Course Name: Intellectual Property Rights (AOC-DEP-PHA-LOS)

Course Summary: Intellectual property is the currency of the tech world. The pharmaceutical patent for Lipitor generated over \$100 billion in revenue, the copyright for the Harry Potter franchise has generated over \$25 billion to date, and the trademarked brands of the world's largest tech companies now eclipse \$100 billion in value. But what makes these intangible assets so valuable. Through the courses in this specialization, you will learn the differences between the various forms of U.S. intellectual property rights, including patents, copyrights, and trademarks, and their various applications to human innovations. Drawing from that knowledge, you will then work to develop a trademark strategy for a company, analyze a patent document, and address a copyright cease-and-desist request. After completing these hands-on projects, you will have the necessary framework to craft integrated intellectual property strategies tailored to an organization's core business goals.

Enrollment Criteria:

1. Participants must be interested and engineering student (III Year Only)
2. Must provide the NOC if from other department.

Course Outcomes:

- a. Identify different types of Intellectual Properties (IPs), the right of ownership, scope of protection as well as the ways to create and to extract value from IP.
- b. Recognize the crucial role of IP in organizations of different industrial sectors for the purposes of product and technology development.
- c. Identify activities and constitute IP infringements and the remedies available to the IP owner and describe the precautions steps to be taken to prevent infringement of proprietary rights in products and technology development.
- d. Be familiar with the processes of Intellectual Property Management (IPM) and various approaches for IPM and conducting IP and IPM auditing and explain how IP can be managed as a strategic resource and suggest IPM strategy.
- e. Be able to anticipate and subject to critical analysis arguments relating to the development and reform of intellectual property right institutions and their likely impact on creativity and innovation.
- f. Be able to demonstrate a capacity to identify, apply and assess ownership rights and marketing protection under intellectual property law as applicable to information, ideas, new products and product marketing;

Course Outcomes & Program Outcomes Mapping:

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12	PSO1	PSO2	PSO3
CO1	3	3		3		3		3			3				3
CO2	3		3	3		3		3		3	3		3		
CO3	3		3							3			3		3
CO4	3		3							3			3		
CO5															
Target	3	3	3	3		3		3		3	3				3

Certification Criteria: Minimum 50% marks in Certification Exam and 70% attendance

Course Prerequisite:

- Understanding, defining and differentiating different types of intellectual properties (IPs) and their

roles in contributing to organizational competitiveness.

- Understanding the Framework of Strategic Management of Intellectual Property (IP).
- Appreciating and appraising different IP management (IPM) approaches and describing how pioneering firms initiate, implement and manage IPM programs,
- Explaining how to derive value from IP and leverage its value in new product and service development
- Exposing to the Legal management of IP and understanding of real life practice of IPM.

Course Duration: 35 Hours

Course Outline:

Module	Contents	Hours
1	Introduction	7
2	Copyrights	7
3	Patents	7
4	Trademarks	7
5	Design Method and Other form of IP	7

References:

1. J. C. Gilbert, S. F. Martin, "Experimental Organic Chemistry. A Miniscale and Microscale Approach", Thomson 2006
2. A. I. Vogel, A. R. Tatchell, B. S. Furnis, A. J. Hannaford , P. W. G. Smith "Vogel's Textbook of practical organic chemistry", Prentice Hall 1996.
3. Solvent-free Organic Synthesis by Koichi Tanaka (Copyright © 2009 WILEY-VCH Verlag GmbH & Co. KGaA, Weinheim, ISBN: 978-3-527-32264-)
4. Practical organic chemistry. Cambridge. F. G. Mann. May 1936. B. C. Saunders.



Principal
Ideal Institute of Pharmacy
Wada, Palghar



1. Q Sheet

S.No	Activity	Duration	Date	Time
1.	Basic concept of Intellectual Proper	1 Hour	Sept 01,2022	03:00 to 04:00 PM
2.	Nature of Intellectual Property right	2 Hour	Sept 02,2022	02:00 to 04:00 PM
3	Justifications for protection of JP	2 Hour	Sept 03,2022	02:00 to 04:00 PM
4	Subject matter. Original literary	2 Hour	Sept 04,2022	02:00 to 04:00 PM
5	Dramatic, musical, artistic work	2 Hour	Sept 07,2022	02:00 to 04:00 PM
6	films, Sound, recordings	2 Hour	Sept 08,2022	02:00 to 04:00 PM
7	Term of copyright, Rights of owner	2 Hour	Sept 16,2022	02:00 to 04:00 PM
8	Patent Act 1970-amendments of 1999,2000,2002 and 2005	2 Hour	Sept 17,2022	02:00 to 04:00 PM
9	Patentable subject matter	2 Hour	Sept 20,2022	02:00 to 04:00 PM
10	Pharmaceutical products	2 Hour	Sept 21,2022	02:00 to 04:00 PM
11	Process and patent protection	2 Hour	Sept 22,2022	02:00 to 04:00 PM

Principal
Ideal Institute of Pharmacy
Wada, Palghar



12	Patenti ng of Micro-organ ism	2 Hour	Sept 23,2022	02:00 to 04:00 PM
13	Introduction to Trademark Need for, Protection	2 Hour	Sept 24,2022	02:00 to 04:00 PM
14	Registration of trademark	2 Hour	Oct 12, 2022	02:00 to 04:00 PM
15	Meaning design protection	2 Hour	Oct 17, 2022	02:00 to 04:00 PM
16	Concept of original design	2 Hour	Oct 19, 2022	02:00 to 04:00 PM
17	Trade-secret: Meaning. Criteria orProtection	2 Hour	Oct 25, 2022	02:00 to 04:00 PM
18	Plant Variety Protection and fanner's Right	2 Hour	Oct 30, 2022	02:00 to 04:00 PM


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. Enrolled Students List



S. N.	Reg. No	Name	E-Mail ID
1	PH20408670	NAVGHANE PRATIKSHA DATTATRAY	navghanepatiksha@gmail.com
2	PH20408967	KHAN GUFRAN SUFIYAN	gufran786543@gmail.com
3	PH20410068	PUKALE MAYURI MARUTI	mayuripukale54305@gmail.com
4	PH20410356	ASHWINI RAM PYARE GUPTA	guptaashwini2002@gmail.com
5	PH20410486	KUSUMKAR DIVYA GIRISH	divyakusumkar23605@gmail.com
6	PH20410724	CHORGE SHIVANEE SANTOSH	shivaneeccharge09@gmail.com
7	PH20411031	SHELKE VRUSHALI BHALCHANDRA	vrushalishelke6602@gmail.com
8	PH20412027	RAJBHAR ANJALI JAGDISHCHANDRA	anjurajbhar005@gmail.com
9	PH20412089	DHANGE SAHER MOHIN	18dhangesaher@gmail.com
10	PH20413256	SINGH RAJESH SANJAY	singhrajesh03121999@gmail.com
11	PH20415013	BHOIR MIHIR SACHIN	mihirbhoir2002@gamil.com
12	PH20415109	DESAI HARSHADA DHIRAJ	harshadadesai635@gmail.com
13	PH20415113	GARJE VIVEK BHASKAR	vivekgarje52@gmail.com
14	PH20417179	BABAR HARSHALA DASHRATH	harshalababar2002@gmail.com
15	PH20417669	PRADHAN ANNAPURNA JAGANNATH	pradhanannapurna2002@gmail.com
16	PH20420256	PATIL MAYURESH MUKESH	patilmayu108@gmail.com
17	PH20422799	JADHAV ASHWIN KIRAN	ashwinjadhav15@gmail.com
18	PH20423511	PATIL PRIYA PANDURANG	pp3821270@gmail.com
19	PH20424495	MALI KALPESH RAJESH	malikalpesh0628@gmail.com
20	PH20425986	VAISHNAVI SHANKAR KINARE	kinarevaishnavi178@gmail.com
21	PH20426341	WAGH SRUSHTI DEEPAK	srushtiwagh8@gmail.com
22	PH20426800	BHOIR MRUNALI SURESH	mrunalibhoir276@gmail.com
23	PH20427149	BAGWE GAURAV GANPAT	bagwegaurav123@gmail.com
24	PH20428022	PATIL DARSHAN BALARAM	patildarsh54@gmail.com


Principal
Ideal Institute of Pharmacy
Wada, Palghar



3. Attendance sheets of Enrolled students


IDEAL College of Pharmacy Maharashtra								
Department of B. Pharmacy								
V Sem. Add on Course on: Intellectual Property Rights								
S. N.	Reg. No	Name	Attendance					
			Day 1	Day 2	Day 3	Day 4	Day 5	Day 6
1	PH20408670	NAVGHANE PRATIKSHA DATTATRAY						
2	PH20408967	KHAN GUFRAN SUFIYAN						
3	PH20410068	PUKALE MAYURI MARUTI						
4	PH20410356	ASHWINI RAM PYARE GUPTA						
5	PH20410486	KUSUMKAR DIVYA GIRISH						
6	PH20410724	CHORGE SHIVANEE SANTOSH						
7	PH20411031	SHELKE VRUSHALI BHALCHANDRA						
8	PH20412027	RAJBHAR ANJALI JAGDISHCHANDRA						
9	PH20412089	DHANGE SAHER MOHIN						
10	PH20413256	SINGH RAJESH SANJAY						
11	PH20415013	BHOIR MIHIR SACHIN						
12	PH20415109	DESAI HARSHADA DHIRAJ						
13	PH20415113	GARJE VIVEK BHASKAR						
14	PH20417179	BABAR HARSHALA DASHRATH						


Principal
Ideal Institute of Pharmacy
Wada, Pimpri


Report of Add on Course from
September 01, 2022 to October 18, 2022

Intellectual Property Rights

15	PH20417669	PRADHAN ANNAPURNA JAGANNATH						
16	PH20420256	PATIL MAYURESH MUKESH						
17	PH20422799	JADHAV ASHWIN KIRAN						
18	PH20423511	PATIL PRIYA PANDURANG						
19	PH20424495	MALI KALPESH RAJESH						
20	PH20425986	VAISHNAVI SHANKAR KINARE						
21	PH20426341	WAGH SRUSHTI DEEPAK						
22	PH20426800	BHOIR MRUNALI SURESH						
23	PH20427149	BAGWE GAURAV GANPAT						
24	PH20428022	PATIL DARSHAN BALARAM						


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Intellectual Property Rights

**Report of Add on Course from
September 01, 2022 to October 18, 2022**

Marks of Eligible Candidate

S. N.	Reg. No	Name	Q1(10)	Q2(10)	Q3 (10)	Total (30)
1	PH20408670	NAVGHANE PRATIKSHA DATTATRAY	8	9	8	25
2	PH20408967	KHAN GUFRAAN SUFIYAN	7	10	8	25
3	PH20410068	PUKALE MAYURI MARUTI	8	8	8	24
4	PH20410356	ASHWINI RAM PYARE GUPTA	9	9	8	26
5	PH20410486	KUSUMKAR DIVYA GIRISH	7	8	5	20
6	PH20410724	CHORGE SHIVANEE SANTOSH	8	7	7	22
7	PH20411031	SHELKE VRUSHALI BHALCHANDRA	9	5	8	22
8	PH20412027	RAJBHAR ANJALI JAGDISHCHANDRA	8	8	9	25
9	PH20412089	DHANGE SAHER MOHIN	5	9	8	22
10	PH20413256	SINGH RAJESH SANJAY	5	5	8	18
11	PH20415013	BHOIR MIHIR SACHIN	4	8	5	17
12	PH20415109	DESAI HARSHADA DHIRAJ	7	7	5	19
13	PH20415113	GARJE VIVEK BHASKAR	8	5	2	15
14	PH20417179	BABAR HARSHALA DASHRATH	6	2	4	12
15	PH20417669	PRADHAN ANNA PURNA JAGANNATH	5	2	7	14
16	PH20420256	PATIL MAYURESH MUKESH	8	5	8	21
17	PH20422799	JADHAV ASHWIN KIRAN	7	8	5	20
18	PH20423511	PATIL PRIYA PANDURANG	5	7	8	20
19	PH20424495	MALI KALPESH RAJESH	6	9	9	24
20	PH20425986	VAISHNAVI SHANKAR KINARE	5	6	9	20
21	PH20426341	WAGH SRUSHTI DEEPAK	4	5	9	18
22	PH20426800	BHOIR MRUNALI SURESH	1	8	9	18
23	PH20427149	BAGWE GAURAV GANPAT	7	7	9	23
24	PH20428022	PATIL DARSHAN BALARAM	5	9	10	24


Principal
 Ideal Institute of Pharmacy
 Wada, Palghar



4. Certificate:



CERTIFICATE
OF COMPLETION

THE FOLLOWING AWARD IS GIVEN TO

ASHWINI RAM PYARE GUPTA

Student of V Semester Registration Number **PH2041356** for successfully completing the 35-hour course on **Intellectual Property Rights**.

Dr. Dileep Kumar Bharati
HOD, (Pharmacy)

Miss. Shweta Pati
Coordinator


Principal
Ideal Institute of Pharmacy
Wada, Palghar



8. Photos



[Signature]
Principal
Ideal Institute of Pharmacy
Wada, Palghar

Feedback Analysis:

Feed Back Questions	Excellent (5)	Very Good (4)	Good (3)	Poor (2)	Very Poor (1)
The course as a whole was:					
The course content was:					
The instructor's contribution to the course was:					
The instructor's effectiveness in teaching the subject matter was:					
Course Organization was:					
Explanations by instructor were:					
Instructor's use of examples and illustrations was:					
Student's confidence in instructor's knowledge was:					
Answers to student questions were:					
Availability of extra help when needed was:					
Instructor's interest in student's progress was:					
Relevance of course content was:					
Please give overall rating of the course					

Please comment on the strength of the course and the way it was conducted.

Please comment on the weakness of the course and the way it was conducted.

Please give suggestions for the improvement of the course.

Optional – Your name and contact address.


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Report of Add on Course from
September 01, 2022 to October 18, 2022

Intellectual Property Rights

Sr.no.	Attributes	Total Feed Back					40
		>80% Objective Achieved, 60 to 79 %- Satisfactory, Below 60%, Need improvement					
		Outstanding	Excellent	Good	Average	Satisfactory	Remark
1	The course as a whole was:	31	4	4	1	0	Objective Achieved - Outstanding & Excellent (87.5%)
		77.50	10.00	10.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
2	The course content was:	32	4	2	2	0	Objective Achieved - Outstanding & Excellent (90.00%)
		80.00	10.00	5.00	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
3	The instructor's contribution to the course was:	30	4	3	2	1	Objective Achieved - Outstanding & Excellent (85.00%)
		75.00	10.00	7.50	5.00	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
4	The instructor's effectiveness in teaching the subject matter was:	31	4	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
5	Course Organization was:	28	5	3	3	1	Objective Achieved - Outstanding & Excellent (82.50%)
		70.00	12.50	7.50	7.50	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
6	Explanations by instructor were:	29	5	4	2	0	Objective Achieved - Outstanding & Excellent (85.00%)
		72.50	12.50	10.00	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
7	Instructor's use of examples and illustrations was:	28	5	5	2	0	Objective Achieved - Outstanding & Excellent (82.50%)
		70.00	12.50	12.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
8	Student's confidence in instructor's knowledge was:	31	4	4	1	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	10.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
9	Answers to student questions were:	29	6	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		72.50	15.00	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
10	Availability of extra help when needed was:	30	5	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		75.00	12.50	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
11	Instructor's interest in student's progress was:	33	2	2	2	1	Objective Achieved - Outstanding & Excellent (87.50%)
		82.50	5.00	5.00	5.00	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
12	Relevance of course content was:	30	5	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		75.00	12.50	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
13	Please give overall rating of the course	31	4	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	

Overall Remark:- As per the feedback, study should be done by Projector & Exam to be taken online. Overall objective of the course has been achieved by the feedback given by the participants

A Report of

Add on Course

On

“Marketing Techniques in Pharmaceutical Trade”

(AOC-DEP-PHA-MTPT)

September 07, 2022 to September 30, 2022

Coordinated by

Mr. Mithilesh Kumar

Organized by



Department of B. Pharmacy

IDEAL College of Pharmacy

State- Maharashtra, (India)


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Contents

1. Add on Course Brochure
2. About the Course
3. Q Sheet
4. Enrolled Students List
5. Attendance sheets of enrolled students
6. Certificates of eligible students
7. Student feedback for course
8. Course Session Photos


Principal
Ideal Institute of Pharmacy
Wada, Palghar



1. Add on Course Brochure



Affiliated by the Mumbai University & Approved by AICTE New Delhi, DTE Maharashtra.

About the College

The Ideal College of Pharmacy & Research is one amongst the many successful ventures of Ideal College which has a reputation for pioneering in pursuit of academic excellence. The pharmaceutical industry is one of the fastest growing sectors with India becoming a destination for pharmaceutical and clinical trials. A career in the field of pharmaceutical sciences therefore holds tremendous promise for opportunities globally. The state-of-the-art infrastructure and instructional facilities of the College includes well-equipped laboratories, voluminous library, spacious lecture halls, playground, etc., all this makes the College a conducive place for learning that provides students with quality education in clean and comfortable environment.

Add-on Course



About the Course

Pharmaceutical marketing refers to the offline and digital strategies used to attract new patients and raise awareness around a certain drug or treatment plan. Pharmaceutical marketing can either be geared towards physicians or towards selling directly to consumers. The pharmaceutical companies are responsible for designing, discovering, and developing drugs used to treat, prevent, diagnose or cure diseases and other medical issues. However, with strong competition, increasingly complex regulations and consumer attrition, pharma companies are going all out to get their products in front of healthcare professionals and patients alike.


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Ideal College of Pharmacy
Department of B. Pharmacy

Notice

Date: 21/08/2010

It is notified for all the students of the First Year that the Department is going to organize Add-on Course on (AOC-DEP-PHA-MTPT) “**Marketing Techniques in Pharmaceutical Trade**”, for 1st Semester students for their benefits in the near future. The duration of the course will be off 30 contact hours which will be covered in 1 months.

Interested bonafide students are advised to register themselves. **The last date of registration is 25-08-2022.** If any Query regarding add on course contact to Mr. Mithilesh Kumar.

Note:

1. The course is free of cost.
2. Minimum 70% attendance is mandatory.
3. The successful candidates will be issued certificates by the college.

Dr. Sunil Singh
HOD (Pharmacy)


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. About the Course

Course Name: Marketing Techniques in Pharmaceutical Trade (AOC-DEP-PHA-MTPT)

Course Summary: Pharmaceutical marketing refers to the offline and digital strategies used to attract new patients and raise awareness around a certain drug or treatment plan. Pharmaceutical marketing can either be geared towards physicians or towards selling directly to consumers. The pharmaceutical companies are responsible for designing, discovering, and developing drugs used to treat, prevent, diagnose or cure diseases and other medical issues. However, with strong competition, increasingly complex regulations and consumer attrition, pharma companies are going all out to get their products in front of healthcare professionals and patients alike. And that's the reason why the role of pharmaceutical sales and pharmaceutical marketing in the industry has become progressively more and more critical, so much that pharma sales marketers and representatives now get huge budgets than R & D.

Enrollment Criteria:

1. Participants must be interested and engineering student (I Year Only)
2. Must provide the NOC if from other department.

Course Outcomes:

- To explain the concept of product management in pharmaceutical industry
- To understand the various components of promotion of pharmaceutical products
- To elaborate the role and responsibility of professional sales representative
- To identify the roles and responsibilities of pricing authorities in India
- To demonstrate the emerging concepts of marketing

Course Outcomes & Program Outcomes Mapping:

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO1 0	PO1 1	PO1 2	PSO 1	PSO 2	PSO 3
CO1	3				3			3					3		3
CO2	3			3				3		3				3	
CO3						3				3					3
CO4										3			3		
CO5															
Target	3			3	3	3		3		3			3	3	3

Certification Criteria: Minimum 50% marks in Certification Exam and 70% attendance

Course Prerequisite:

- Describe the concept of pharmaceutical marketing.
- Demonstrate different pharmaceutical marketing channels
- Understand the role of market research

Course Duration: 35 Hours


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Course Outline:

Module	Contents	Hours
1	General Overview:	6
2	Pharmaceutical market:	6
3	Product decision	6
4	Promotion	6
5	Pricing	6

REFERENCE:

1. Lidstone, J., & MacLennan, J. (2017). *Marketing planning for the pharmaceutical industry*. Routledge.
2. Arora, U., & Taneja, G. (2006). An analytical study of physicians behaviour towards marketing of pharmaceutical products. *Indian Journal of Marketing*, 36(11).
3. Attarabeen, O., & Alkhateeb, F. M. (2013). Rollins B, Perri M.: Pharmaceutical Marketing. *American Journal of Pharmaceutical Education*, 77(6).
4. Lerer, L., & Piper, M. (2003). *Digital strategies in the pharmaceutical industry*. Basingstoke, UK: Palgrave Macmillan.


Principal
Ideal Institute of Pharmacy
Wada, Palghar



1. Q Sheet

S.No	Activity	Duration	Date	Time
1.	Definition, general concepts	1 Hour	09-09-2022	03:00 to 04:00 PM
2.	Marketing & selling	2 Hour	10-09-2022	03:00 to 05:00 PM
3	Industry and competitive analysis	2 Hour	11-09-2022	03:00 to 05:00 PM
4	Quantitative and qualitative aspects	2 Hour	12-09-2022	03:00 to 05:00 PM
5	Demographic descriptions	2 Hour	13-09-2022	03:00 to 05:00 PM
6	Market segmentation	2 Hour	15-09-2022	03:00 to 05:00 PM
7	Meaning, Classification, product line	2 Hour	16-09-2022	03:00 to 05:00 PM
8	Product portfolio analysis	2 Hour	17-09-2022	03:00 to 05:00 PM
9	New product decision	2 Hour	18-09-2022	03:00 to 05:00 PM
10	Packaging and labeling decisions	2 Hour	19-09-2022	03:00 to 05:00 PM
11	Determinants of promotional mix	2 Hour	20-09-2022	03:00 to 05:00 PM

Principal
Ideal Institute of Pharmacy
Wada, Palghar



12	Overview of personal selling	2 Hour	22-09-2022	03:00 to 05:00 PM
13	Direct mail, journals, sampling	2 Hour	23-09-2022	03:00 to 05:00 PM
14	Objectives, determinants of price	2 Hour	24-09-2022	03:00 to 05:00 PM
15	Pricing method and strateg	2 Hour	25-09-2022	03:00 to 05:00 PM
16	Price management in pharmaceutical	2 Hour	26-09-2022	03:00 to 05:00 PM
17	An overview of DPCO	2 Hour	27-09-2022	03:00 to 05:00 PM
18	Course Quiz	2 Hour	29-09-2022	03:00 to 05:00 PM


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. Enrolled Students List

S. N.	Reg. No	Name	E-Mail ID
1	PH22404677	CHAUDHARY ABDULLAH ABDUL REHMAN	abdullahchaudhary9860@gmail.com
2	PH22444194	CHAUHAN SWEENAL BHIM	chauhansweenal@gmail.com
3	PH22447795	CHAUHAN VISHAL MANGAL	vishal160803@gmail.com
4	PH22425850	CHAURASIYA VAISHALI SURESH	vaishali005chaurasiya@gmail.com
5	PH22418001	CHAURASIYA VIKAS KANHAIYALAL	vikaschaurasiya2004@gmail.com
6	PH22483776	DAS POURNIMA DEEPAK	daspournima2@gmail.com
7	PH22456068	DESHMUKH KOMAL SANDIP	komalsdeshmukh17@gmail.com
8	PH22439399	DHUM KAJAL VISHNU	dhumkajal02@gmail.com
9	PH22416553	DWIVEDI SAURABH KAILASH	dsaurabh302@gmail.com
10	PH22461157	GAIKWAD SUCHIT NITIN	ningaikawad378@gmail.com
11	PH22407956	GAWAD VAIBHAVI MAHESH	vaibhavigawad04@gmail.com
12	PH22408189	GHARAT DHARA SHRIKANT	gharatdhara1@gmail.com
13	PH22416167	GHARGE NIRJARA SAMIT	deepikagarge@gmail.com
14	PH22435145	GHODVINDE SAKSHI SUNIL	sakshighodvinde13@gmail.com
15	PH22415925	GHONGADE JANHAVI AJAY	yogitaglic@gmail.com
16	PH22436107	GUPTA ADITYA SANTOSH	akg474462@gmail.com
17	PH22441371	GUPTA RISHIKESH RAKESH	rishikeshg004@gmail.com
18	PH22451304	GUPTA RITESH PRAMOD	rg0174970@gmail.com
19	PH22444345	HOSAMANI OMKAR ARUN	omkarhosamani12@gmail.com
20	PH22403991	JADHAV ADITYA ANAND	aditya417jadhav@gmail.com
21	PH22416765	JADHAV MEET SANJAY	Meetjadhav608@gmail.com
22	PH22482207	JADHAV VEDANT SURENDRA	vedantjadhav0107@gmail.com
23	PH22401258	JHA ROHIT SUNILKUMAR	jharohit2468@gmail.com
24	PH22418000	JHA SWATI SANJAY	SANJAY1977JHA@GMAIL.COM


Principal
Ideal Institute of Pharmacy
Wada, Palghar



3. Attendance sheets of Enrolled students

IDEAL College of Pharmacy Maharashtra

Department of B. Pharmacy

I Sem. Add on Course on: Marketing Techniques in Pharmaceutical Trade

S. N.	Reg. No	Name	Attendance					
			Day 1	Day 2	Day 3	Day 4	Day 5	Day 6
1	PH22404677	CHAUDHARY ABDULLAH ABDUL REHMAN						
2	PH22444194	CHAUHAN SWEENAL BHIM						
3	PH22447795	CHAUHAN VISHAL MANGAL						
4	PH22425850	CHAURASIYA VAISHALI SURESH						
5	PH22418001	CHAURASIYA VIKAS KANHAIYALAL						
6	PH22483776	DAS POURNIMA DEEPAK						
7	PH22456068	DESHMUKH KOMAL SANDIP						
8	PH22439399	DHUM KAJAL VISHNU						
9	PH22416553	DWIVEDI SAURABH KAILASH						
10	PH22461157	GAIKWAD SUCHIT NITIN						
11	PH22407956	GAWAD VAIBHAVI MAHESH						
12	PH22408189	GHARAT DHARA SHRIKANT						
13	PH22416167	GHARGE NIRJARA SAMIT						
14	PH22435145	GHODVINDE SAKSHI SUNIL						
15	PH22415925	GHONGADE JANHAVI AJAY						
16	PH22436107	GUPTA ADITYA SANTOSH						


Principal
Ideal Institute of Pharmacy
Wada, Raigad



**Report of Add on Course from
September 07, 2022 to September 30**

Marketing Techniques in Pharmaceutical Trade

17	PH22441371	GUPTA RISHIKESH RAKESH						
18	PH22451304	GUPTA RITESH PRAMOD						
19	PH22444345	HOSAMANI OMKAR ARUN						
20	PH22403991	JADHAV ADITYA ANAND						
21	PH22416765	JADHAV MEET SANJAY						
22	PH22482207	JADHAV VEDANT SURENDRA						
23	PH22401258	JHA ROHIT SUNILKUMAR						
24	PH22418000	JHA SWATI SANJAY						


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Report of Add on Course from
September 07, 2022 to September 30

4. Marks of Eligible Candidate

S. N.	Reg. No	Name	Q1(10)	Q2(10)	Q3 (10)	Total (30)
1	PH22404677	CHAUDHARY ABDULLAH ABDUL REHMAN	9	5	8	22
2	PH22444194	CHAUHAN SWEENAL BHIM	8	8	9	25
3	PH22447795	CHAUHAN VISHAL MANGAL	5	9	8	22
4	PH22425850	CHAURASIYA VAISHALI SURESH	5	5	8	18
5	PH22418001	CHAURASIYA VIKAS KANHAIYALAL	7	7	5	19
6	PH22483776	DAS POURNIMA DEEPAK	8	5	2	15
7	PH22456068	DESHMUKH KOMAL SANDIP	9	5	8	22
8	PH22439399	DHUM KAJAL VISHNU	8	8	9	25
9	PH22416553	DWIVEDI SAURABH KAILASH	5	9	8	22
10	PH22461157	GAIKWAD SUCHIT NITIN	5	5	8	18
11	PH22407956	GAWAD VAIBHAVI MAHESH	4	8	5	17
12	PH22408189	GHRAT DHARA SHRIKANT	7	7	5	19
13	PH22416167	GHARGE NIRJARA SAMIT	8	5	2	15
14	PH22435145	GHODVINDE SAKSHI SUNIL	6	2	4	12
15	PH22415925	GHONGADE JANHAVI AJAY	5	2	7	14
16	PH22436107	GUPTA ADITYA SANTOSH	8	5	8	21
17	PH22441371	GUPTA RISHIKESH RAKESH	7	8	5	20
18	PH22451304	GUPTA RITESH PRAMOD	5	7	8	20
19	PH22444345	HOSAMANI OMKAR ARUN	6	9	9	24
20	PH22403991	JADHAV ADITYA ANAND	5	6	9	20
21	PH22416765	JADHAV MEET SANJAY	4	5	9	18
22	PH22482207	JADHAV VEDANT SURENDRA	1	8	9	18
23	PH22401258	JHA ROHIT SUNILKUMAR	5	7	8	20
24	PH22418000	JHA SWATI SANJAY	6	9	9	24


Principal
 Ideal Institute of Pharmacy
 Wada, Palghar



September 07, 2022 to September 30, 2022.

5. Certificate:

HP/BOP/2022-23/050



**IDEAL INSTITUTE
OF PHARMACY**

EMPOWERING INDIA THROUGH KNOWLEDGE



CERTIFICATE

OF COMPLETION


THE FOLLOWING AWARD IS GIVEN TO


CHAURASIYA VAISHALI SURESH

Student of V Semester Registration Number **PH22425850** for successfully completing the 35-hour course on **Marketing Techniques in Pharmaceutical Trade.**

Dr. Dileep Kumar Bharati
HOD, (Pharmacy)

Mr. Mithilesh Kumar
Coordinator


Principal
Ideal Institute of Pharmacy
Wada, Palghar



8. Photos



Sppl
Principal
Ideal Institute of Pharmacy
Wada, Palghar

September 07, 2022 to September 30, 2022.

Feedback Analysis:

Feed Back Questions	Excellent (5)	Very Good (4)	Good (3)	Poor (2)	Very Poor (1)
The course as a whole was:					
The course content was:					
The instructor's contribution to the course was:					
The instructor's effectiveness in teaching the subject matter was:					
Course Organization was:					
Explanations by instructor were:					
Instructor's use of examples and illustrations was:					
Student's confidence in instructor's knowledge was:					
Answers to student questions were:					
Availability of extra help when needed was:					
Instructor's interest in student's progress was:					
Relevance of course content was:					
Please give overall rating of the course					


Please comment on the strength of the course and the way it was conducted.

Please comment on the weakness of the course and the way it was conducted.

Please give suggestions for the improvement of the course.

Optional – Your name and contact address.

[Signature]
Principal
 Ideal Institute of Pharmacy
 Wada, Palghar



Sr.no.	Attributes	Total Feed Back					40
		>80% Objective Achieved, 60 to 79 %- Satisfactory, Below 60%, Need improvement					
		Outstanding	Excellent	Good	Average	Satisfactory	Remark
1	The course as a whole was:	31	4	4	1	0	Objective Achieved - Outstanding & Excellent (87.5%)
		77.50	10.00	10.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
2	The course content was:	32	4	2	2	0	Objective Achieved - Outstanding & Excellent (90.00%)
		80.00	10.00	5.00	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
3	The instructor's contribution to the course was:	30	4	3	2	1	Objective Achieved - Outstanding & Excellent (85.00%)
		75.00	10.00	7.50	5.00	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
4	The instructor's effectiveness in teaching the subject matter was:	31	4	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
5	Course Organization was:	28	5	3	3	1	Objective Achieved - Outstanding & Excellent (82.50%)
		70.00	12.50	7.50	7.50	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
6	Explanations by instructor were:	29	5	4	2	0	Objective Achieved - Outstanding & Excellent (85.00%)
		72.50	12.50	10.00	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
7	Instructor's use of examples and illustrations was:	28	5	5	2	0	Objective Achieved - Outstanding & Excellent (82.50%)
		70.00	12.50	12.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
8	Student's confidence in instructor's knowledge was:	31	4	4	1	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	10.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
9	Answers to student questions were:	29	6	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		72.50	15.00	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
10	Availability of extra help when needed was:	30	5	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		75.00	12.50	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
11	Instructor's interest in student's progress was:	33	2	2	2	1	Objective Achieved - Outstanding & Excellent (87.50%)
		82.50	5.00	5.00	5.00	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
12	Relevance of course content was:	30	5	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		75.00	12.50	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
13	Please give overall rating of the course	31	4	3	2	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	7.50	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	

Overall Remark:- As per the feedback, study should be done by Projector & Exam to be taken online. Overall objective of the course has been achieved by the feedback given by the participants

A Report of

Add on Course

On

“Communication Skills”

(AOC-DEP-PHA-CS)

Jan 10, 2023 to March 10, 2023

Coordinated by

Ms. Sawati Vedaga

Organized by



Department of B. Pharmacy

IDEAL College of Pharmacy

State- Maharashtra, (India)


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Contents

1. Add on Course Brochure
2. About the Course
3. Q Sheet
4. Enrolled Students List
5. Attendance sheets of enrolled students
6. Certificates of eligible students
7. Student feedback for course
8. Course Session Photos


Principal
Ideal Institute of Pharmacy
Wada, Palghar



1. Add on Course Brochure



Affiliated by the Mumbai University & Approved by AICTE New Delhi, DTE Maharashtra.

About the College

The Ideal College of Pharmacy & Research is one amongst the many successful ventures of Ideal College which has a reputation for pioneering in pursuit of academic excellence. The pharmaceutical industry is one of the fastest growing sectors with India becoming a destination for pharmaceutical and clinical trials. A career in the field of pharmaceutical sciences therefore holds tremendous promise for opportunities globally. The state-of-the-art infrastructure and instructional facilities of the College includes well-equipped laboratories, voluminous library, spacious lecture halls, playground, etc., all this makes the College a conducive place for learning that provides students with quality education in clean and comfortable environment.

Add-on Course



About the Course

Communication is as old as the existence of human beings. Words are not the only way of getting your message across. Many times you can sense the mood your colleague or friend is in. How do you think you can figure it out? It is because communication involves not just words, but also actions, body language and facial expressions to mention a few. In this course we will help you understand what communication is and why we communicate. You will also understand non-verbal communication in detail. On completion of the course, you will learn how to communicate effectively using a combination of verbal and non-verbal communication skills.


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Ideal College of Pharmacy
Department of B. Pharmacy

Notice

Date: 28/09/2018

It is notified for all the students of the First Year that the Department is going to organize Add-on Course on (AOC-DEP-PHA-TMP)“**Tablet Manufacturing Process**”, for 2nd Semester students for their benefits in the near future. The duration of the course will be off 35 contact hours which will be covered in 3 months.

Interested bonafide students are advised to register themselves. **The last date of registration is 05-01-2023.** If any Query regarding add on course contact to Mrs. Sawati Vedaga.

Note:

1. The course is free of cost.
2. Minimum 70% attendance is mandatory.
3. The successful candidates will be issued certificates by the college.

Mr. Lokesh Vyas
HOD (Pharmacy)


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. About the Course

Course Name: Tablet Manufacturing Process (AOC-DEP-PHA-TMP)

Course Summary: Communication is as old as the existence of human beings. Words are not the only way of getting your message across. Many times, you can sense the mood your colleague or friend is in. How do you think you can figure it out? It is because communication involves not just words, but also actions, body language and facial expressions to mention a few. In this course we will help you understand what communication is and why we communicate. You will also understand non-verbal communication in detail. On completion of the course, you will learn how to communicate effectively using a combination of verbal and non-verbal communication skills.

Enrollment Criteria:

1. Participants must be interested and engineering student (I Year Only)
2. Must provide the NOC if from other department.

Course Outcomes:

- This course is designed to facilitate our young amitiations to communicate effectively by emphasizing on practical communication through refurbishing their existing language skills and also to bring one and all to a common take-off level.
- To develop good presentation skills by learning the essential steps for its planning and preparation, and effective use of verbal & non-verbal communication for delivering a business presentation.
- To develop academic writing skills.
- To enhance employability skills of the learners by enabling them to write effective resume and face the interview with confidence.
- To develop competencies to form written communication strategies necessary in the workplace, and to execute them for effective communication.

Course Outcomes & Program Outcomes Mapping:

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO1 0	PO1 1	PO1 2	PSO 1	PSO 2	PSO 3
CO1	3	3	3	3		3							3		3
CO2	3	3		3	3										
CO3	3			3											3
CO4													3		
CO5															
Target	3		3	3		3							3		3

Certification Criteria: Minimum 50% marks in Certification Exam and 70% attendance

Course Prerequisite:



**Report of Add on Course from
Jan 10, 2023 to March 10, 2023**

Communication Skills

(AOC-DEP-PHA-CS)

1.

- Understand the behavioural needs for a Pharmacist to function effectively in the areas of pharmaceutical operation.
- Communicate effectively (Verbal and Non Verbal)
- Effectively manage the team as a team player
- Develop interview skills
- Develop Leadership qualities and essentials

Course Duration: 35 Hours

Course Outline:

Module	Contents	Hours
1	Basic Of Communication	7
2	Fundamental Of Communication	7
3	Presentation Skills	7
4	Academic Writing	7
5	Employment Skills	7


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. Q Sheet

S.No	Activity	Duration	Day & Date	Time
1.	Types of Communication	1 Hour	Thursday 10-01-2023	03:00 to 04:00 PM
2.	Ways of effective communication	2 Hour	11-01-2023	02:00 to 04:00 PM
3	Stages of Communication	2 Hour	15-01-2023	02:00 to 04:00 PM
4	Vocabulary Building Conversion Starters	2 Hour	19-01-2023	02:00 to 04:00 PM
5	Conversational English Body Language	2 Hour	24-01-2023	02:00 to 04:00 PM
6	Delivering of presentation Handling questions	2 Hour	28-01-2023	02:00 to 04:00 PM
7	Introduction to Writing Skills Effective Writing Skills	2 Hour	01-02-2023	02:00 to 04:00 PM
8	Avoiding Common Errors Paragraph Writing	2 Hour	05-02-2023	02:00 to 04:00 PM
9	Writing Assignments Manuscript Writing Case study	2 Hour	10-02-2023	02:00 to 04:00 PM
10	Effective Public Speaking Business Conversation	2 Hour	14-02-2023	02:00 to 04:00 PM
11	Types of Interview Styles of Interview	2 Hour	19-02-2023	02:00 to 04:00 PM

Principal
Ideal Institute of Pharmacy
Wada, Parga



**Report of Add on Course from
Jan 10, 2023 to March 10, 2023**

**Communication Skills
(AOC-DEP-PHA-CS)**

12	Resume Writing Covering Letters	2 Hour	20-02-2023	02:00 to 04:00 PM
13	Interview Follow Up Letters	2 Hour	23-02-2023	02:00 to 04:00 PM
14	Joining letter/ Application for Job	2 Hour	27-02-2023	02:00 to 04:00 PM
15	Official Applications Leave Application	2 Hour	01-03-2023	02:00 to 04:00 PM
16	Dressing up Exchanging Business card	2 Hour	04-03-2023	02:00 to 04:00 PM
17	Shaking hands Dining etiquette	2 Hour	07-03-2023	02:00 to 04:00 PM
18	Meetings Email Writing Telephonic Skills	2 Hour	10-03-2023	02:00 to 04:00 PM


Principal
Ideal Institute of Pharmacy
Wada, Palghar



3. Enrolled Students List

S. N.	Reg. No	Name	E-Mail ID
1	PH22412954	JOSHI MANAN PURVESH	MANANJOSHI1409@GMAIL.COM
2	PH22423657	KADAM KOMAL ARVIND	arvind1121974@gmail.com
3	PH22422948	KHAN ARMAAN SAMSUDDIN	anamkhan25dec@gmail.com
4	PH22451622	KHARDIKAR NAMRATA DILIP	Khardikarnamrata@gmail.com
5	PH22438919	KHOT PRACHETA RAJNIKANT	khot.pracheta@gmail.com
6	PH22410380	KOKITKAR DIVYA DATTATRAY	Divyakokitkar@gmail.com
7	PH22418404	KURADE VAISHNAVI VIJAY	kuradekhushi@gmail.com
8	PH22417934	LAD AJIT DNYANDEV	ajitlad8010@gmail.com
9	PH22402411	LAD NILAJI SANJAY	nilajilad40@gmail.com
10	PH22404320	MAHAJAN GUNJAN MURLIDHAR	gunjanmahajan023@gmail.com
11	PH22453486	MAHESHUNI NILESH RAMASWAMI	nileshmaheshuni@gmail.com
12	PH22430231	MASTER DEEP BHADRESH	deepmaster230@gmail.com
13	PH22441502	MHASKAR KARAN SUNIL	karanmhaskar03@gmail.com
14	PH22406788	MHASKAR TEJAL VISHNU	vanitamhaskar723@gmail.com
15	PH22443630	MISHRA ABHISHEK SHIVMANI	17101036shivam@viva-technology.org
16	PH22416414	OM SANTOSH MALI	ommali9603@gmail.com
17	PH22511775	PARADHI KALYANI KESHAV	kpardhi581@gmail.com
18	PH22406709	PARTHE SOHAM RAVINDRA	sohampanda2004@gmail.com
19	PH22401303	PATHAK PAWAN MAHENDRA NARAYAN	Pathakpawan4014@gmail.com
20	PH22438731	PATIL ARYA PRABHAKAR	aryapatil1207@gmail.com
21	PH22409103	PATIL BHAVIKA KAILAS	bhavikap2103@gmail.com
22	PH22423455	PATIL HARDIK RAJESH	hardikpatil1319@gmail.com
23	PH22438678	PATIL MAITHILI SHRIDHAR	maithilipatil2005@gmail.com
24	PH22414870	PATIL MALHAR AAKASH	malharpatil2222@gmail.com


Principal
Ideal Institute of Pharmacy
Wada, Palghar



4. Attendance sheets of Enrolled students

IDEAL College of Pharmacy Maharashtra								
Department of B. Pharmacy								
I Sem. Add on Course on: Communication Skills								
S. N.	Reg. No	Name	Attendance					
			Day 1	Day 2	Day 3	Day 4	Day 5	Day 6
1	PH22412954	JOSHI MANAN PURVESH						
2	PH22423657	KADAM KOMAL ARVIND						
3	PH22422948	KHAN ARMAAN SAMSUDDIN						
4	PH22451622	KHARDIKAR NAMRATA DILIP						
5	PH22438919	KHOT PRACHETA RAJNIKANT						
6	PH22410380	KOKITKAR DIVYA DATTATRAY						
7	PH22418404	KURADE VAISHNAVI VIJAY						
8	PH22417934	LAD AJIT DNYANDEV						
9	PH22402411	LAD NILAJI SANJAY						
10	PH22404320	MAHAJAN GUNJAN MURLIDHAR						
11	PH22453486	MAHESHUNI NILESH RAMASWAMI						
12	PH22430231	MASTER DEEP BHADRESH						
13	PH22441502	MHASKAR KARAN SUNIL						

Principal
Ideal Institute of Pharmacy
Wada, Palghar



Report of Add on Course from
Jan 10, 2023 to March 10, 2023

Communication Skills

14	PH22406788	MHASKAR TEJAL VISHNU						
15	PH22443630	MISHRA ABHISHEK SHIVMANI						
16	PH22416414	OM SANTOSH MALI						
17	PH22511775	PARADHI KALYANI KESHAV						
18	PH22406709	PARTHE SOHAM RAVINDRA						
19	PH22401303	PATHAK PAWAN MAHENDRA NARAYAN						
20	PH22438731	PATIL ARYA PRABHAKAR						
21	PH22409103	PATIL BHAVIKA KAILAS						
22	PH22423455	PATIL HARDIK RAJESH						
23	PH22438678	PATIL MAITHILI SHRIDHAR						
24	PH22414870	PATIL MALHAR AAKASH						


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Report of Add on Course from Jan
10, 2023 to March 10, 2023

5. Marks of Eligible Candidate

S. N.	Reg. No	Name	Q1(10)	Q2(10)	Q3 (10)	Total (30)
1	PH22412954	JOSHI MANAN PURVESH	7	8	5	21
2	PH22423657	KADAM KOMAL ARVIND	5	7	8	20
3	PH22422948	KHAN ARMAAN SAMSUDDIN	6	9	9	24
4	PH22451622	KHARDIKAR NAMRATA DILIP	5	6	9	20
5	PH22438919	KHOT PRACHETA RAJNIKANT	4	5	9	18
6	PH22410380	KOKITKAR DIVYA DATTATRAY	7	8	5	21
7	PH22418404	KURADE VAISHNAVI VIJAY	9	5	8	22
8	PH22417934	LAD AJIT DNYANDEV	8	8	9	25
9	PH22402411	LAD NILAJI SANJAY	5	9	8	22
10	PH22404320	MAHAJAN GUNJAN MURLIDHAR	5	5	8	18
11	PH22453486	MAHESHUNI NILESH RAMASWAMI	4	8	5	17
12	PH22430231	MASTER DEEP BHADRESH	7	7	5	19
13	PH22441502	MHASKAR KARAN SUNIL	8	5	2	15
14	PH22406788	MHASKAR TEJAL VISHNU	6	2	4	12
15	PH22443630	MISHRA ABHISHEK SHIVMANI	5	2	7	14
16	PH22416414	OM SANTOSH MALI	8	5	7	20
17	PH22511775	PARADHI KALYANI KESHAV	7	8	5	21
18	PH22406709	PARTHE SOHAM RAVINDRA	5	7	8	20
19	PH22401303	PATHAK PAWAN MAHENDRA NARAYAN	6	9	9	24
20	PH22438731	PATIL ARYA PRABHAKAR	5	6	9	20
21	PH22409103	PATIL BHAVIKA KAILAS	4	5	9	18
22	PH22423455	PATIL HARDIK RAJESH	5	5	8	18
23	PH22438678	PATIL MAITHILI SHRIDHAR	4	8	5	17
24	PH22414870	PATIL MALHAR AAKASH	7	7	5	19


Principal
 Ideal Institute of Pharmacy
 Wada, Palghar



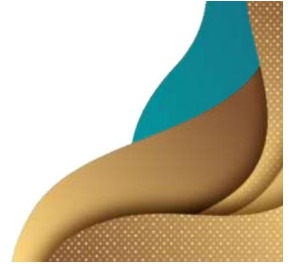
6. Certificate:

HP/BOP/2022-23/050



IDEAL INSTITUTE
OF PHARMACY

EMPOWERING INDIA THROUGH KNOWLEDGE



CERTIFICATE

OF COMPLETION

THE FOLLOWING AWARD IS GIVEN TO

CHAURASIYA VAISHALI SURESH

Student of II Semester Registration Number **PH22425850** for successfully completing the 35-hour
course on **Communication Skills**

Mr. Lokesh Vyas
HOD, (Pharmacy)


Ms. Sawati Vedaga
Coordinator



Principal
Ideal Institute of Pharmacy
Wada, Palghar



8. Photos




Principal
Ideal Institute of Pharmacy
Wada, Palghar



Feedback Analysis:

Feed Back Questions	Excellent (5)	Very Good (4)	Good (3)	Poor (2)	Very Poor (1)
The course as a whole was:					
The course content was:					
The instructor's contribution to the course was:					
The instructor's effectiveness in teaching the subject matter was:					
Course Organization was:					
Explanations by instructor were:					
Instructor's use of examples and illustrations was:					
Student's confidence in instructor's knowledge was:					
Answers to student questions were:					
Availability of extra help when needed was:					
Instructor's interest in student's progress was:					
Relevance of course content was:					
Please give overall rating of the course					


Please comment on the strength of the course and the way it was conducted.

Please comment on the weakness of the course and the way it was conducted.

Please give suggestions for the improvement of the course.

Optional – Your name and contact address.


Principal
Ideal Institute of Pharmacy
Wada, Raigad



Report of Add on Course from
Jan 01, 2023 to 10 March 2023

Communications Skills

Sr.no.	Attributes	Total Feed Back					67
		>80% Objective Achieved, 60 to 79 %- Satisfactory, Below 60%, Need improvement					
		Outstanding	Excellent	Good	Average	Satisfactory	Remark
1	The course as a whole was:	54	7	5	1	0	Objective Achieved - Outsanding & Excellent (91.04%)
		80.60	10.45	7.46	1.49	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
2	The course content was:	53	5	7	2	0	Objective Achieved - Outsanding & Excellent (86.57%)
		79.10	7.46	10.45	2.99	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
3	The instructor's contribution to the course was:	49	10	5	3	0	Objective Achieved - Outsanding & Excellent (88.06%)
		73.13	14.93	7.46	4.48	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
4	The instructor's effectiveness in teaching the subject matter was:	50	14	2	1	0	Objective Achieved - Outsanding & Excellent (95.52%)
		74.63	20.90	2.99	1.49	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
5	Course Organization was:	51	12	3	1	0	Objective Achieved - Outsanding & Excellent (94.03%)
		76.12	17.91	4.48	1.49	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
6	Explanations by instructor were:	52	4	6	4	1	Objective Achieved - Outsanding & Excellent (83.58%)
		77.61	5.97	8.96	5.97	1.49	
		Outstanding	Excellent	Good	Average	Satisfactory	
7	Instructor's use of examples and illustrations was:	48	9	8	2	0	Objective Achieved - Outsanding & Excellent (85.07%)
		71.64	13.43	11.94	2.99	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
8	Student's confidence in instructor's knowledge was:	47	9	5	5	1	Objective Achieved - Outsanding & Excellent (83.58%)
		70.15	13.43	7.46	7.46	1.49	
		Outstanding	Excellent	Good	Average	Satisfactory	
9	Answers to student questions were:	51	10	4	2	0	Objective Achieved - Outsanding & Excellent (91.04%)
		76.12	14.93	5.97	2.99	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
10	Availability of extra help when needed was:	50	8	3	4	2	Objective Achieved - Outsanding & Excellent (86.57%)
		74.63	11.94	4.48	5.97	2.99	
		Outstanding	Excellent	Good	Average	Satisfactory	
11	Instructor's interest in student's progress was:	48	10	8	1	0	Objective Achieved - Outsanding & Excellent (86.57%)
		71.64	14.93	11.94	1.49	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
12	Relevance of course content was:	46	14	5	1	1	Objective Achieved - Outsanding & Excellent (89.55%)
		68.66	20.90	7.46	1.49	1.49	
		Outstanding	Excellent	Good	Average	Satisfactory	
13	Please give overall rating of the course	47	12	8	0	0	Objective Achieved - Outsanding & Excellent (88.06%)
		70.15	17.91	11.94	0.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	

Overall Remark:- As per the feedback, study should be done by Projector & Exam to be taken online. Overall objective of the course has been achieved by the feedback given by the participants

A Report of

Add on Course

On

“Induction Training of Medical Coding”

(AOC-DEP-PHA-IMC)

Jan 15, 2023 to April 12, 2023

Coordinated by

MR. ANKUR MAITHIL

Organized by



Department of B. Pharmacy

IDEAL College of Pharmacy


State- Maharashtra, (India)


Sppl
Principal
Ideal Institute of Pharmacy
Wada, Palghar



Contents

1. Add on Course Brochure
2. About the Course
3. Q Sheet
4. Enrolled Students List
5. Attendance sheets of enrolled students
6. Certificates of eligible students
7. Student feedback for course
8. Course Session Photos


Principal
Ideal Institute of Pharmacy
Wada, Palghar



1. Add on Course Brochure



Affiliated by the Mumbai University & Approved by AICTE New Delhi, DTE Maharashtra.

About the College

The Ideal College of Pharmacy & Research is one amongst the many successful ventures of Ideal College which has a reputation for pioneering in pursuit of academic excellence. The pharmaceutical industry is one of the fastest growing sectors with India becoming a destination for pharmaceutical and clinical trials. A career in the field of pharmaceutical sciences therefore holds tremendous promise for opportunities globally. The state-of-the-art infrastructure and instructional facilities of the College includes well-equipped laboratories, voluminous library, spacious lecture halls, playground, etc., all this makes the College a conducive place for learning that provides students with quality education in clean and comfortable environment.

Add-on Course



About the Course

Medical coding training courses will teach you the fundamentals of medical coding, prepare you for certification, and help you establish yourself in the industry. This certification programs include many coding subspecialties all of which are rated #1 among medical coding schools. This course serves as an induction training program for the medical coding and the ICD-9-CM, ICD-10-CM, PCS guidelines in addition to the current CPC framework at global level


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Ideal College of Pharmacy
Department of B. Pharmacy

Notice

Date: 05/01/2023

It is notified for all the students of the Third Year that the Department is going to organize Add-on Course ON (AOC-DEP-PHA-IMC) “**Induction Training of Medical Coding**”, for 6th Semester students for their benefits in the near future. The duration of the course will be off 35 contact hours which will be covered in 3 months.

Interested bonafide students are advised to register themselves. **The last date of registration is 08-01-2023.** If any Query regarding add on course contact to Ankur Maithal.

Note:

1. The course is free of cost.
2. Minimum 70% attendance is mandatory.
3. The successful candidates will be issued certificates by the college.

Mr. Lokesh Vyas
HOD (Pharmacy)


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. About the Course

Course Name: Induction Training of Medical Coding (AOC-DEP-PHA-IMC)

Course Summary: Medical coding training courses will teach you the fundamentals of medical coding, prepare you for certification, and help you establish yourself in the industry. AAPC certification programs include many coding subspecialties all of which are rated #1 among medical coding schools. This course serves as an induction training program for the medical coding and the ICD-9-CM, ICD-10-CM, PCS guidelines in addition to the current CPC framework at global level

Enrollment Criteria:

1. Participants must be interested and engineering student (III Year Only)
2. Must provide the NOC if from other department.

Course Outcomes:

The course is precisely constructed to provide the following knowledge and skills:

1. Understanding of daily hospital activities
2. Attain good grip over medical terminologies
3. Documentation techniques involved in storing medical records
4. Transcription of medical records based on ICD-10-CM guidelines
5. Procedures and techniques for preparing medical claims
6. Understand the requirement of confidentiality with medical records in regard with medical ethics.

Course Outcomes & Program Outcomes Mapping:

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PO1 0	PO1 1	PO1 2	PSO 1	PSO 2	PSO 3
CO1	3		3	3		3		3			3				3
CO2	3		3	3		3		3		3	3				
CO3	3									3					3
CO4			3			3		3		3					
CO5															
Target	3		3	3		3		3		3	3				3

Certification Criteria: Minimum 50% marks in Certification Exam and 70% attendance

Course Prerequisite:

- Understanding, defining and differentiating different types of medical coding and their roles in contributing to organizational competitiveness.
- Understanding the Framework of medical coding and their implementation.

Course Duration: 35 Hours



Course Outline:

Module	Contents	Hours
1	Introduction of Coding	7
2	Coding Word and Letter Dynamics	7

3	Billing Coding	7
4	Medical Record and Documentation	7
5	Management of Medical Record	7

References:


1. Medical Terminology: the best and most effective way to memorize, pronounce and understand medical terms, medical creations.
2. Clinical documentation improvement desk reference for ICD-10-CM and procedure coding, Optuminsight Inc.
3. <https://www.cms.gov/Medicare/Coding/ICD10/ICD-10Resources>
4. ICD-10-CM 2017: the complete official code book, American Medical Association
5. CPT 2017, American Medical Association


Principal
Ideal Institute of Pharmacy
Wada, Palghar




1. Q Sheet

S.No	Activity	Duration	Day & Date	Time
1.	Detailed information of various aspects of medical facilities	1 Hour	10-01-2023	03:00 to 04:00 PM
2.	significance and scope of medical coding	2 Hour	11-01-2023	02:00 to 04:00 PM
3	coding process and techniques	2 Hour	17-01-2023	02:00 to 04:00 PM
4	significance in the field of coding	2 Hour	23-01-2023	02:00 to 04:00 PM
5	The various responsibilities of coders and billers	2 Hour	29-01-2023	02:00 to 04:00 PM
6	ICD-10-CM coding for infections	2 Hour	01-02-2023	02:00 to 04:00 PM
7	The ICD coding	2 Hour	06-02-2023	02:00 to 04:00 PM
8	CPT coding for medicine and anaesthesia.	2 Hour	10-02-2023	02:00 to 04:00 PM
9	ICD-10-CM coding for the digestive system	2 Hour	17-02-2023	02:00 to 04:00 PM
10	CPT coding evaluation and management services	2 Hour	22-02-2023	02:00 to 04:00 PM

Principal of Pharmacy
Ideal Institute of Pharmacy
Wada, Pimpri


11	management of medical records	2 Hour	26-02-2023	02:00 to 04:00 PM
12	coding for digestive system, urology	2 Hour	03-03-2023	02:00 to 04:00 PM
13	coding for pulmonology and cardiology	2 Hour	08-03-2023	02:00 to 04:00 PM
14	important medical abbreviations	2 Hour	14-03-2023	02:00 to 04:00 PM
15	respiratory system and mental disorders	2 Hour	20-03-2023	02:00 to 04:00 PM
16	coding for surgery and musculoskeletal	2 Hour	26-03-2023	02:00 to 04:00 PM
17	pharmacology	2 Hour	02-04-2023	02:00 to 04:00 PM
18	ICD-10-CM Coding Practicum	2 Hour	06-04-2023	02:00 to 04:00 PM
19	Coding Project	2 Hour	10-04-2023	02:00 to 04:00 PM


Principal
Ideal Institute of Pharmacy
Wada, Palghar



2. Enrolled Students List

S. N.	Reg. No	Name	E-Mail ID
1	PH20438971	PATIL CHIRAG BALKRISHNA	chiragbpatil487@gmail.com
2	PH20439046	ADITYA BHOIR	bhoiraditya48@gmail.com
3	PH20439405	RAUT NIDHI NILESH	nidhiraut7028@gmail.com
4	PH20452070	YADAV SURESH SURENDRA	sureshyadav16901@gmail.com
5	PH20454226	BHOIR RAJESHWAR KIRAN	kiranbhoir13@gmail.com
6	PH20454540	GAIKWAD BHAVESH CHANDRAKANT	bhaveshg701@gmail.com
7	PH20454918	BHAGWAT JAYESH DINESH	Bhagwatjayesh88@gmail.com
8	PH20454951	TAYADE VAISHNAVI DEVENDRA	vaishnavitayade6112002@gmail.com
9	PH20456174	KANOJIA MAHIMA RAKESH	mahiraina84@gmail.com
10	PH20456468	DHUTRAJ SUMITA RAJKUMAR	sumitard0605@gmail.com
11	PH20461358	SHRUTI SANTOSH PATIL	patilshru9596@gmail.com
12	PH20461400	NAIK POOJA DILIP	poojadn319@gmail.com
13	PH20462000	RAWATE SAMIKSHA SADASHIV	simasrawate@2002gmail.com
14	PH20467835	SHAIKH ZEENAT MUSTAQ	shkzeenu25@gmail.com
15	PH20470542	MANDAVKAR SAHIL RAMESH	mandavkarsahil77@gmail.com
16	PH20471523	MAHALE ANJALI RAGHUNATH	anjalimahale000@gmail.com
17	PH20472760	GAIKAR LALITA ARUN	gaikarlalita7@gmail.com
18	PH20473223	AVHAD PRIYA BHAUSAHEB	priyaavhad567@gmail.com
19	PH20477850	GHODVINDE SAIL BHASKAR	sailghodvinde@gmail.com
20	PH20479876	PATIL BHAVIKA BHAGAWAN	bhavikabpatil3001@gmail.com
21	PH20482556	SINGH SUNNY UDAYPRATAP	singhsunny9137ss@gmail.com
22	PH20486471	SHERKAR MAYUR VINOD	mayursherkar2003@gmail.com
23	PH20486842	GUHE KAVITA HARISHCHANDRA	kavitaguhe2001@gmail.com
24	PH20488178	PATIL SAMRUDDHI RAJENDRA	samruddhipatil12@gmail.com


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Report of Add on Course from
Jan 15, 2023 to April 12, 2023

Induction Training of Medical Coding

3. Attendance sheets of Enrolled students

IDEAL College of Pharmacy Maharashtra								
Department of B. Pharmacy								
IV Sem. Add on Course on: Induction Training of Medical Coding								
S. N.	Reg. No	Name	Attendance					
			Day 1	Day 2	Day 3	Day 4	Day 5	Day 6
1	PH20438971	PATIL CHIRAG BALKRISHNA						
2	PH20439046	ADITYA BHOIR						
3	PH20439405	RAUT NIDHI NILESH						
4	PH20452070	YADAV SURESH SURENDRA						
5	PH20454226	BHOIR RAJESHWAR KIRAN						
6	PH20454540	GAIKWAD BHAVESH CHANDRAKANT						
7	PH20454918	BHAGWAT JAYESH DINESH						
8	PH20454951	TAYADE VAISHNAVI DEVENDRA						
9	PH20456174	KANOJIA MAHIMA RAKESH						
10	PH20456468	DHUTRAJ SUMITA RAJKUMAR						
11	PH20461358	SHRUTI SANTOSH PATIL						
12	PH20461400	NAIK POOJA DILIP						
13	PH20462000	RAWATE SAMIKSHA SADASHIV						
14	PH20467835	SHAIKH ZEENAT MUSTAQ						
15	PH20470542	MANDAVKAR SAHIL RAMESH						
16	PH20471523	MAHALE ANJALI RAGHUNATH						



Principal
Ideal Institute of Pharmacy
Wada, Maharashtra



**Report of Add on Course from
Jan 15, 2023 to April 12, 2023**

Induction Training of Medical Coding

17	PH20472760	GAIKAR LALITA ARUN						
18	PH20473223	AVHAD PRIYA BHAUSAHEB						
19	PH20477850	GHODVINDE SAIL BHASKAR						
20	PH20479876	PATIL BHAVIKA BHAGAWAN						
21	PH20482556	SINGH SUNNY UDAYPRATAP						
22	PH20486471	SHERKAR MAYUR VINOD						
23	PH20486842	GUHE KAVITA HARISHCHANDRA						
24	PH20488178	PATIL SAMRUDDHI RAJENDRA						


Principal
Ideal Institute of Pharmacy
Wada, Palghar



Induction Training of Medical Coding

**Report of Add on Course from
Jan 15, 2023 to April 12, 2023**

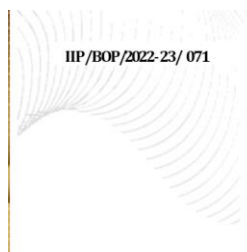
4. Marks of Eligible Candidate

S. N.	Reg. No	Name	Q1(10)	Q2(10)	Q3 (10)	Total (30)
1	PH20438971	PATIL CHIRAG BALKRISHNA	7	7	5	19
2	PH20439046	ADITYA BHOIR	5	2	8	15
3	PH20439405	RAUT NIDHI NILESH	6	9	9	24
4	PH20452070	YADAV SURESH SURENDRA	6	6	9	21
5	PH20454226	BHOIR RAJESHWAR KIRAN	4	5	9	18
6	PH20454540	GAIKWAD BHAVESH CHANDRAKANT	7	8	5	20
7	PH20454918	BHAGWAT JAYESH DINESH	5	7	8	20
8	PH20454951	TAYADE VAISHNAVI DEVENDRA	8	8	9	25
9	PH20456174	KANOJIA MAHIMA RAKESH	5	9	8	22
10	PH20456468	DHUTRAJ SUMITA RAJKUMAR	5	5	8	18
11	PH20461358	SHRUTI SANTOSH PATIL	4	8	5	17
12	PH20461400	NAIK POOJA DILIP	7	7	5	19
13	PH20462000	RAWATE SAMIKSHA SADASHIV	8	5	2	15
14	PH20467835	SHAIKH ZEENAT MUSTAQ	6	2	4	12
15	PH20470542	MANDAVKAR SAHIL RAMESH	5	2	7	14
16	PH20471523	MAHALE ANJALI RAGHUNATH	8	5	8	21
17	PH20472760	GAIKAR LALITA ARUN	7	8	5	20
18	PH20473223	AVHAD PRIYA BHAUSAHEB	5	7	8	20
19	PH20477850	GHODVINDE SAIL BHASKAR	6	9	9	24
20	PH20479876	PATIL BHAVIKA BHAGAWAN	5	6	9	20
21	PH20482556	SINGH SUNNY UDAYPRATAP	4	5	9	18
22	PH20486471	SHERKAR MAYUR VINOD	1	8	9	18
23	PH20486842	GUHE KAVITA HARISHCHANDRA	7	7	9	23
24	PH20488178	PATIL SAMRUDDHI RAJENDRA	5	9	10	24


Principal
 Ideal Institute of Pharmacy
 Wada, Palghar



5. Certificate:



**IDEAL INSTITUTE
OF PHARMACY**

EMPOWERING INDIA THROUGH KNOWLEDGE



CERTIFICATE

OF COMPLETION

THE FOLLOWING AWARD IS GIVEN TO

MAHALE ANJALI RAGHUNATH

Student of VI Semester Registration Number **PH20471523** for successfully completing the 35-
hour course on **Induction Training of Medical Coding.**

Mr. Lokesh Vyas
HOD, (Pharmacy)

Mr. Ankur Maithal
Coordinator


Principal
Ideal Institute of Pharmacy
Wada, Palghar



8. Photos



[Signature]
Principal
Ideal Institute of Pharmacy
Wada, Palghar

Feedback Analysis:


Feed Back Questions	Excellent (5)	Very Good (4)	Good (3)	Poor (2)	Very Poor (1)
The course as a whole was:					
The course content was:					
The instructor's contribution to the course was:					
The instructor's effectiveness in teaching the subject matter was:					
Course Organization was:					
Explanations by instructor were:					
Instructor's use of examples and illustrations was:					
Student's confidence in instructor's knowledge was:					
Answers to student questions were:					
Availability of extra help when needed was:					
Instructor's interest in student's progress was:					
Relevance of course content was:					
Please give overall rating of the course					


Please comment on the strength of the course and the way it was conducted.

Please comment on the weakness of the course and the way it was conducted.

Please give suggestions for the improvement of the course.

Optional – Your name and contact address.


Principal
Ideal Institute of Pharmacy
Wada, Palghar



**Report of Add on Course from
Jan 15, 2023 to April 12, 2023**

Induction Training of Medical Coding

Sr.no.	Attributes	Total Feed Back					40
		>80% Objective Achieved, 60 to 79 %- Satisfactory, Below 60%, Need improvement					
		Outstanding	Excellent	Good	Average	Satisfactory	Remark
1	The course as a whole was:	32	6	2	0	0	Objective Achieved - Outstanding & Excellent (95.00%)
		80.00	15.00	5.00	0.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
2	The course content was:	30	4	4	2	0	Objective Achieved - Outstanding & Excellent (85.00%)
		75.00	10.00	10.00	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
3	The instructor's contribution to the course was:	28	10	1	1	0	Objective Achieved - Outstanding & Excellent (95.00%)
		70.00	25.00	2.50	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
4	The instructor's effectiveness in teaching the subject matter was:	26	10	2	2	0	Objective Achieved - Outstanding & Excellent (90.00%)
		65.00	25.00	5.00	5.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
5	Course Organization was:	29	8	3	0	0	Objective Achieved - Outstanding & Excellent (92.50%)
		72.50	20.00	7.50	0.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
6	Explanations by instructor were:	28	6	3	3	0	Objective Achieved - Outstanding & Excellent (85.00%)
		70.00	15.00	7.50	7.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
7	Instructor's use of examples and illustrations was:	27	7	2	3	1	Objective Achieved - Outstanding & Excellent (85.00%)
		67.50	17.50	5.00	7.50	2.50	
		Outstanding	Excellent	Good	Average	Satisfactory	
8	Student's confidence in instructor's knowledge was:	31	6	2	1	0	Objective Achieved - Outstanding & Excellent (92.50%)
		77.50	15.00	5.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
9	Answers to student questions were:	29	6	4	1	0	Objective Achieved - Outstanding & Excellent (87.50%)
		72.50	15.00	10.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
10	Availability of extra help when needed was:	32	4	4	0	0	Objective Achieved - Outstanding & Excellent (90.00%)
		80.00	10.00	10.00	0.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
11	Instructor's interest in student's progress was:	31	4	4	1	0	Objective Achieved - Outstanding & Excellent (87.50%)
		77.50	10.00	10.00	2.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
12	Relevance of course content was:	30	6	4	0	0	Objective Achieved - Outstanding & Excellent (90.00%)
		75.00	15.00	10.00	0.00	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	
13	Please give overall rating of the course	28	5	4	3	0	Objective Achieved - Outstanding & Excellent (90.00%)
		70.00	12.50	10.00	7.50	0.00	
		Outstanding	Excellent	Good	Average	Satisfactory	

Overall Remark:- As per the feedback, study should be done by Projector & Exam to be taken online. Overall objective of the course has been achieved by the feedback given by the participants